

What to Know About Nonprofit Policy to Impress Your Boss

September 26, 2018



INDEPENDENT
SECTOR

Today's Speakers



Ben Kershaw



Brenna Stroup



Tim Sarrantino

State of Fundraising Q2 of 2018



Donors are down **-6.6%** from
-6.2% in Q1.



Revenue continues to be **down.**

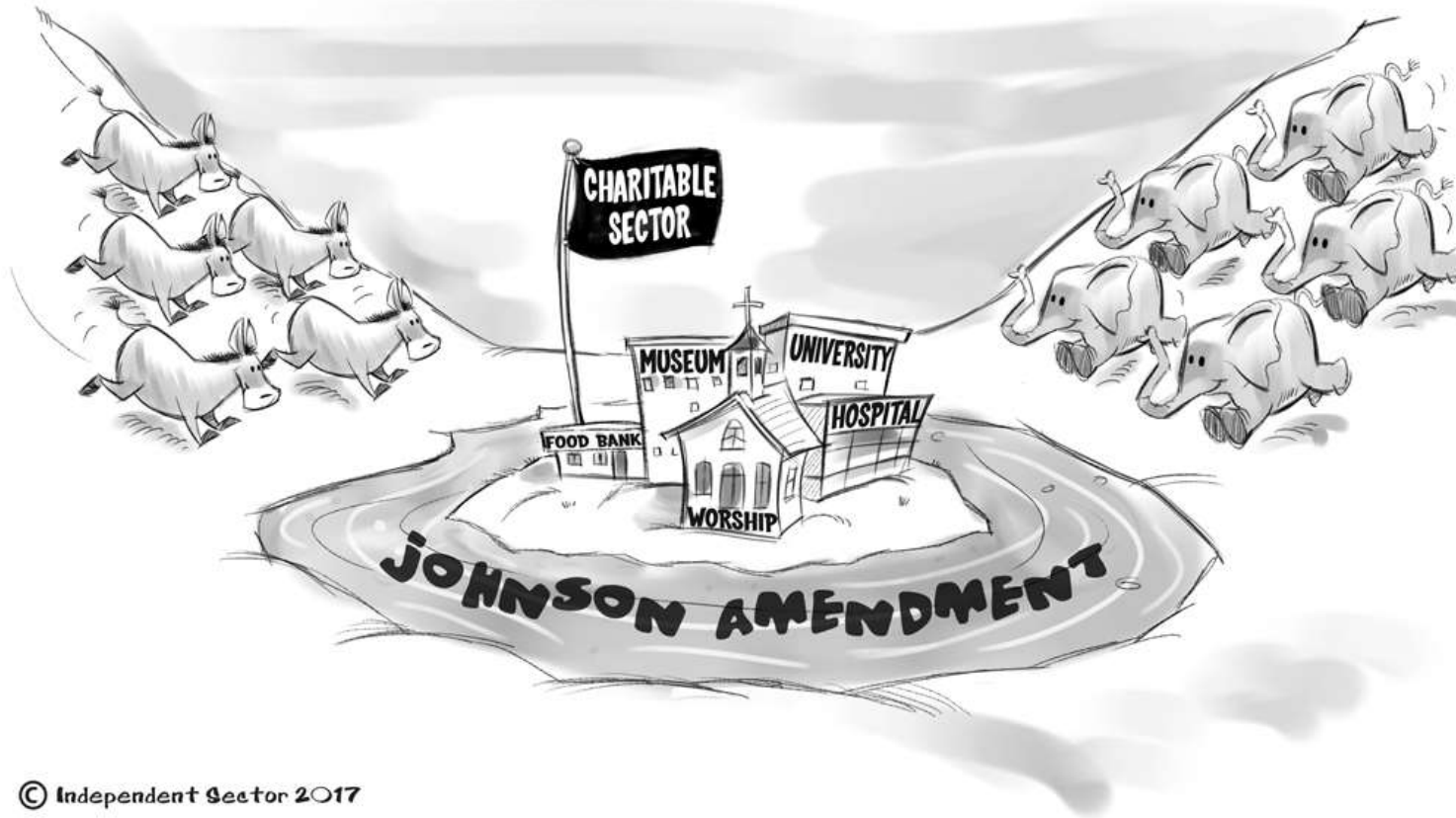
Silver Lining: \$1,000+ donors did close
the gap a little.

Universal Charitable Deduction

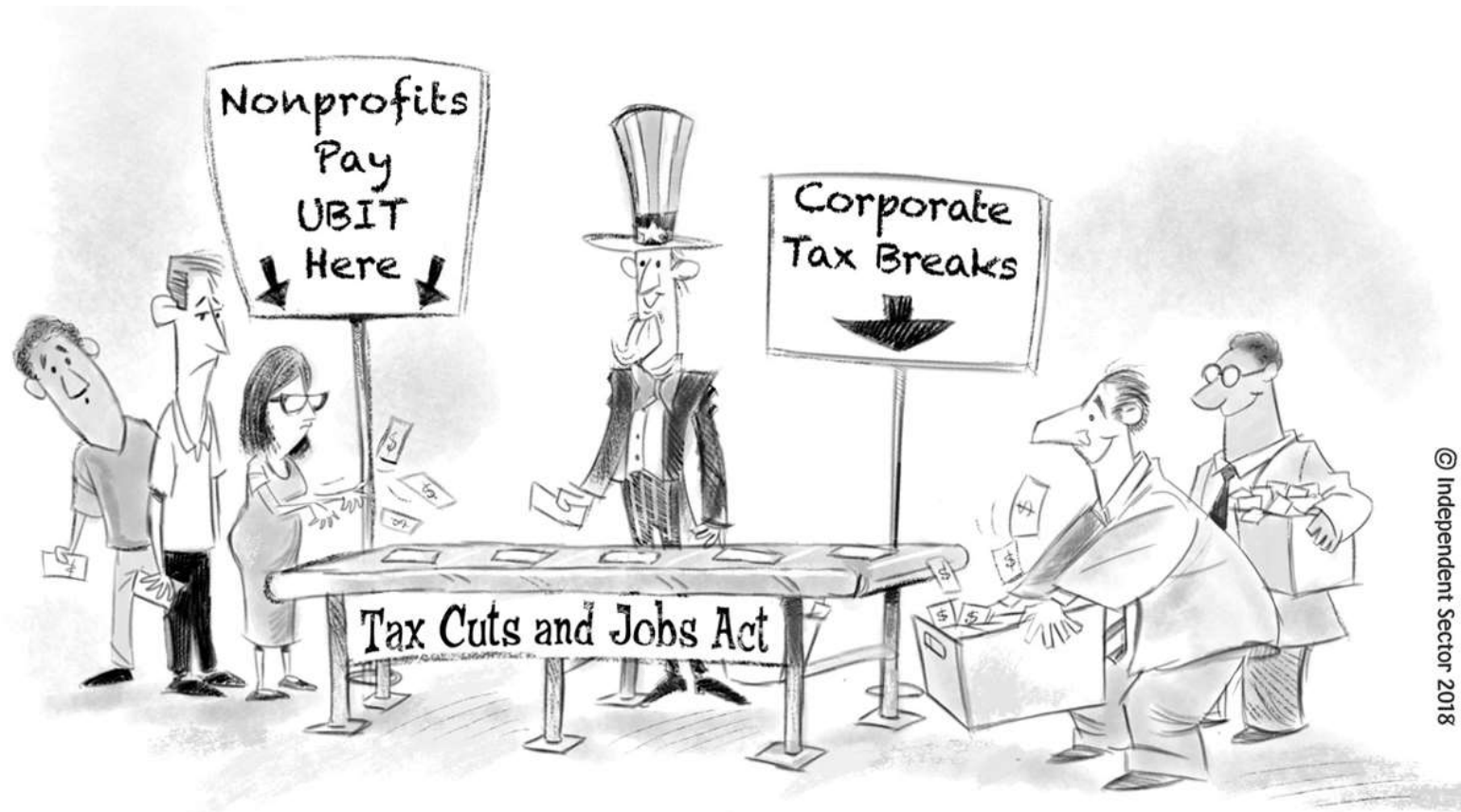


**After 100 years,
it's time to extend
the charitable
deduction to 100%
of U.S. taxpayers**

Johnson Amendment



Unrelated Business Income Tax (UBIT)



Q&A

Thank you for joining today!

Please help us by filling out the survey!